

# How to Spot Union Misinformation



says:

## The Lies

**LIE: The Union is an Outsider.** The union buster's primary objective is to paint the union as a third party. They will undoubtedly go out of their way to portray the IAM as a big business with fat cat executives. They will probably show graphs about the loss in union membership that only tell half the story. Then they'll start in on dues, which they will harp on for the entirety of your campaign.

Grove City employees have been receiving a lot of **INFORMATION** from the IAM and the Company. But how are you supposed to know what is **TRUE** and what is not?

The IAM says that Wabtec is telling “**LIES**” about the union.

But, contrary to what the IAM is telling you, the Company is providing you with the **FACTS** about the union, based upon the IAM's own constitution and financial reports.

- ✓ **FACT:** The IAM is a **big business** that employs more than **350 employees** and spent more than **\$214 Million** last year. (See IAM's 2023 LM-2 Report, pages 18-59)
- ✓ **FACT:** The IAM has eleven officers – all of whom are paid salaries more than **\$200,000**, with automatic increases every year based upon inflation. The highest-paid IAM officer (President Robert Martinez) was paid **\$489,427** last year. (See IAM's 2023 LM-2, pages. 12-13)
- ✓ **FACT:** IAM membership has **fallen 25%** since 2000. The IAM claims to have 544,492 members but only **322,577** are actual dues-paying members (the rest are retirees, unemployed, etc.). (See IAM's 2023 LM-2, page 61)
- ✓ **FACT:** IAM members in Western Pennsylvania pay as much as **\$73.24** per month—or **\$878.88** annually—for union dues. (See IAM Local Lodge 1842 (Franklin, PA) LM-3, page 2)

If the IAM is providing you with so-called “**information**” about their union, ask yourself:

- Does the union tell you what you want to hear and make claims or promises that seem “**too good to be true**”?
- Is the information based upon **facts** or is it just the union's **opinions**?
- Does the union make generalized claims or accusations without any real **support** or concrete **examples**?
- Is the union trying to **play on your emotions**—like anger or fear?
- Does the IAM . . .
  - Have a **financial stake** in getting you to join their union and, if so, do they make it hard to identify their funding sources or ideological or policy positions?
  - Tend to tell **one side of the story**, tell selective facts or disparage people or organizations with differing points of view?
  - Tend to twist your words, use misleading terms or phrases or tell “**half-truths**”?

If the answer to any of these questions is “yes,” **think twice** about whether to **believe** what you are hearing.

**Don't take anyone else's word for it. Get the FACTS for yourself at:**  
[www.wabteccorp.com/ONEGroveCity](http://www.wabteccorp.com/ONEGroveCity).



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